

Fund Update

JUNO KiwiSaver Scheme: JUNO Conservative Fund

Fund update for the quarter ended: 30.06.23

This fund update was first made publicly available on $20.07.23\,$

What is the purpose of this update?

This document tells you how the JUNO Conservative Fund has performed and what fees were charged. The document will help you compare the fund with other funds. Pie Funds Management Limited prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

Description of this fund

The Fund seeks to preserve Members' capital, with modest capital growth over a three to five year period. The Fund invests primarily in fixed interest and cash, with an allocation to equities, directly and/or through the JUNO Balanced Fund.

| Total value of the fund as at 30.06.23 | \$28,124,530 |
|--|--------------|
| Number of investors in the fund | 1,247 |
| The date the fund started | 01.08.18 |

What are the risks of investing?

Risk indicator for the JUNO Conservative Fund¹

| < Potentially Lower Returns | | | | Potentia | lly Higher | Returns > |
|-----------------------------|---|---|---|----------|------------|------------|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| < Lower Risk | | | | | Hig | her Risk > |

The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at www.sorted.org.nz/guides/kiwisaver-which-fund-suits.

Note that even the lowest category does not mean a riskfree investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the last five years. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

See the product disclosure statement (**PDS**) for more information about the risks associated with investing in this fund.

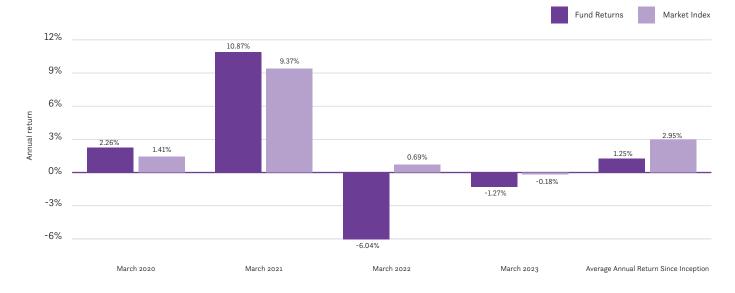
How has the fund performed?

| | Past Year |
|--|-----------|
| Annual return (after deductions for charges and tax) | 3.16% |
| Annual return (after deductions for charges but before tax) | 3.93% |
| Market index annual return (reflects no deduction for charges and tax) | 5.09% |

The market index is a composite index (35% S&P NZX Investment Grade Corporate Bond Total Return Index (NZD)/15% MSCI ACWI IMI Net Total Return Index (NZD)/25% NZBond Bank Bill Index/15% Bloomberg Barclays Global Aggregate Total Return Index Hedged (NZD)/5% S&P/ASX All Ordinaries Total Return Index (NZD)/5% S&P Global REIT Total Return Index (NZD)).

Additional information about the market index is available on the offer register.

Annual return graph



This shows the return after fund charges and tax for each year ending 31 March since the fund started. The last bar shows the average annual return since the fund started, up to 30 June 2023. Important: This does not tell you how the fund will perform in the future.

Returns in this section are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower.

What fees are investors charged?

Investors in JUNO Conservative Fund are charged fund charges. In the year to 31 March 2023, the fees paid by total members were:

| % of net asset value |
|------------------------|
| 0.69% |
| |
| 0.69% |
| |
| 0.69% |
| 0.00% |
| 0.00% |
| \$ amount per investor |
| \$0.00 |
| |

Fees are exclusive of GST, if any.

Investors may also be charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds). **These are not presently charged by the fund**. See the PDS for more information about fees.

Example of how this applies to an investor

Small differences in fees and charges can have a big impact on your investment over the long term.

Emma had \$35,000* in the fund at the start of the year and did not make any further contributions. At the end of the year, Emma incurred a gain after fund charges were deducted of \$1,377 (that is 3.93%** of her initial \$35,000). Emma did not pay any other charges. This gives Emma a total gain after tax of \$1,108 for the year.

*This figure has been used as it represents close to the average contributing KiwiSaver Scheme member's balance in 2022 (estimate provided by FMA). **This percentage return after deducting the total upfront fee of \$240p.a. Fee based on fund balance of \$35,000. NZ fixed interest 33.6%

Listed property 0.8%

Actual investment mix

Target investment mix



Hedging: We actively manage all currency exposure. It is not our intention to 100% hedge the currency at all times; some overseas securities may be unhedged. The hedged foreign currency exposure (as a percentage of the total foreign currency exposure in the fund) is 73.68% (unhedged 26.32%).

Top 10 investments

| 1BNZ Call Account - NZD19.53%Cash and cash equivalentsNZAA-2ANZ Bank Term Deposit8.00%Cash and cash equivalentsNZAA-3US Treasury Bond 4.125% 15/11/20326.51%International fixed interestUSAA4Housing New Zealand 2.183% 24/04/20304.48%New Zealand fixed interestNZAAA5Westpac Floating Rate Bond 07/06/20262.25%New Zealand fixed interestNZAA-6Kiwibank 2.36% 11/12/20232.24%New Zealand fixed interestNZAA7Contact Energy 5.62% 06/04/20292.12%New Zealand fixed interestNZBBB | | Name | % of fund net assets | Туре | Country | Credit rating (if applicable) |
|---|----|------------------------------------|----------------------|------------------------------|---------|----------------------------------|
| 3US Treasury Bond 4.125% 15/11/20326.51%International fixed interestUSAA4Housing New Zealand 2.183% 24/04/20304.48%New Zealand fixed interestNZAAA5Westpac Floating Rate Bond 07/06/20262.25%New Zealand fixed interestNZAA-6Kiwibank 2.36% 11/12/20232.24%New Zealand fixed interestNZAA | 1 | BNZ Call Account - NZD | 19.53% | Cash and cash equivalents | NZ | AA- |
| 4Housing New Zealand 2.183% 24/04/20304.48%New Zealand fixed interestNZAAA5Westpac Floating Rate Bond 07/06/20262.25%New Zealand fixed interestNZAA-6Kiwibank 2.36% 11/12/20232.24%New Zealand fixed interestNZAA | 2 | ANZ Bank Term Deposit | 8.00% | Cash and cash equivalents | NZ | AA- |
| 4 24/04/2030 4.48% New Zealand fixed interest NZ AAA 5 Westpac Floating Rate Bond 07/06/2026 2.25% New Zealand fixed interest NZ AA- 6 Kiwibank 2.36% 11/12/2023 2.24% New Zealand fixed interest NZ AA- | 3 | US Treasury Bond 4.125% 15/11/2032 | 6.51% | International fixed interest | US | AA |
| 5 07/06/2026 2.25% New Zealand fixed interest NZ AA- 6 Kiwibank 2.36% 11/12/2023 2.24% New Zealand fixed interest NZ AA- | 4 | 0 | 4.48% | New Zealand fixed interest | NZ | ААА |
| | 5 | | 2.25% | New Zealand fixed interest | NZ | AA- |
| 7 Contact Energy 5.62% 06/04/2029 2.12% New Zealand fixed interest NZ BBB | 6 | Kiwibank 2.36% 11/12/2023 | 2.24% | New Zealand fixed interest | NZ | АА |
| | 7 | Contact Energy 5.62% 06/04/2029 | 2.12% | New Zealand fixed interest | NZ | BBB |
| 8 Argosy Property 2.2% 27/10/2027 1.89% New Zealand fixed interest NZ unrated | 8 | Argosy Property 2.2% 27/10/2027 | 1.89% | New Zealand fixed interest | NZ | unrated |
| 9 Westpac Term Deposit 1.81% Cash and cash equivalents NZ AA- | 9 | Westpac Term Deposit | 1.81% | Cash and cash equivalents | NZ | AA- |
| 10 NZ Local Govt Fund 4.5% 15/05/2023 1.79% New Zealand fixed interest NZ AAA | 10 | NZ Local Govt Fund 4.5% 15/05/2023 | 1.79% | New Zealand fixed interest | NZ | AAA |

The total value of the top 10 individual assets of the fund make up 50.62% of the net asset value of the fund.

Key personnel

| Name | Current position | Time in current position | Previous or other current position | Time in previous or other current position |
|----------------|--|--------------------------|--|--|
| Michael Taylor | Executive Director and Chief Investment Officer | 1 year and 3 months | Executive Director and Chief Executive Officer, Pie Funds | 15 years and 5 months |
| Guy Thornewill | Head of Global Research | 4 years and 11 months | Portfolio Manager at Ruffer LLP | 9 years and 0 months |
| Travis Murdoch | Head of Fixed Income and Portfolio Manager | 0 years and 8 months | Portfolio Manager at Milford | 2 years and 1 month |

Further information

You can also obtain this information, the PDS for the JUNO KiwiSaver Scheme, and some additional information from the offer register at www.disclose-register.companiesoffice.govt.nz

Notes

- As the Fund has not been in existence for five full years, its risk category has been calculated using market index returns as well 1. as actual returns. As a result, the risk indicator may provide a less reliable indicator of the potential future volatility of the fund. Market index returns have been used for the period from 1 July 2018 – 31 July 2018. During times of extreme market volatility, the risk may be greater than indicated. Past performance may not be reliable indicator for the risk of the fund.
- 2. For further information on each of the asset classes refer to the PDS and SIPO.